

Message Text

UNCLASSIFIED

PAGE 01 NAHA 00535 210901Z

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ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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P 210801Z OCT 75
FM AMCONSUL NAHA
TO USDA WASHDC UNN
INFO USDOC WASHDC UNN
SECSTATE WASHDC 1894
AMEMBASSY TOKYO

UNCLASSIFIED NAHA 535
E. O. 11652 N/A
TAGS: BEXP, JA, BFOL, EAGR
SUBJECT: AGRIC TRADE OPP: FOOD PRODUCTS
1. 588/03/A006
2. 102075
3. G. FURNESS
4. 588 JAPAN
5. MDI
6A. CABLE--
6B. TOM KAMIYAMA, PRESIDENT
6C. OKINAWA TOKAI DRY BATTERY CO. LTD.
CPO BOX 606, NAHA, OKINAWA, JAPAN

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7. CABLE OKITAICO, OKINAWA, JAPAN TEL 0988973541
8. CO.REF: BANK OF AMERICA (NAHA BRANCH)
CPO BOX 378, NAHA, OKINAWA, JAPAN
9. 104-11. 9A. DIRECT SALE AND POSSIBLE DISTRIBUTORSHIP
10. DESCRIPTION:
2017000-0000. POWDERED EGG YOLKS AND POWDERED EGG ALBUMIN
2023400-0000. INSTANT ICE-CREAM MIX, UNFROZEN: MADE IN
CONDENSED/ EVAPORATED MILK PLANTS
2024000-0000. ICE-CREAM: BULK, PACKAGED, MOLDED
2011700-0000. GERMAN STYLE SAUSAGES, NOT CANNED, MADE IN
MEATPACKING PLANT
2013000-000. SAUSAGES AND OTHER PREPARED MEAT PRODUCTS
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2099900-0000. POTATOES' JULIENNE STYLE INCLUD FRENCH FRIED,

DRIED AND CANNED

2034000-0000. CARROTS AND ONIONS, DRIED, CANNED

2037000-0000. FROZEN POTATOES

BUYER IS AN IMPORTER/WHOLESALE DISTRIBUTOR OF FROZEN MEAT AND FISH PRODUCTS AS WELL AS A MANUFACTURER AND DISTRIBUTOR OF DRY BATTERIES UNDER PATENT ARRANGEMENT IN OKINAWA AND TOKYO. HAS GOOD BUSINESS CONNECTIONS WITH SUPERMARKETS, MEAT STORES AND

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U.S. FORCES IN OKINAWA FOR SUPPLYING FOODSTUFFS AND DRY BATTERIES. PLANS TO EXPAND HIS TRADE AND WHOLESALE ACTIVITIES IN OKINAWA. MUCH INTERESTED IN POSSIBLE JOINT-VENTURE WITH US FIRM FOR PRODUCTION AND SALE OF HIS PATENT DRY BATTERY IN THE U.S. A., AS WELL AS FOR IMPORTATION OF US FOOD PRODUCTS INTO JAPAN. CURRENT ANNUAL SALES ABOUT \$750,000. POTENTIAL SUPPLIERS SHOULD REPLY ASAP, QUOTE FOB AND CIF NAHA (AMERICAN PRESIDENT LINES, STATES LINES, LYKES LINES PROVIDE REGULAR SERVICE TO NAHA). BUYER NEEDS CATALOGUE OR BROCHURE OR SAMPLES. MR. KAMIYAMA, PRESIDENT, PLANS VISIT SAN FRANCISCO, LOS ANGELES, CHICAGO, MILWAUKEE, NEW YORK IN MARCH 1976. HE WANTS TO IMPORT ANNUALLY \$500,000.

SYLVESTER

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Message Attributes

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Margaret P. Grafeld
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